



# Inventory Challenges for Omni Channel Retailers



## About Me:

- **In ERP for 20+ Years**
- **Live in Chicago**
- **Kids are avid jr golfers**
- **I have a small morkie**
- **Podcaster**

**HOST: NIRAV SHAH**

**President, AdCirrus ERP**





## About Us

# We Are a Reliable **Gold** Acumatica Partner Based in Chicago, IL

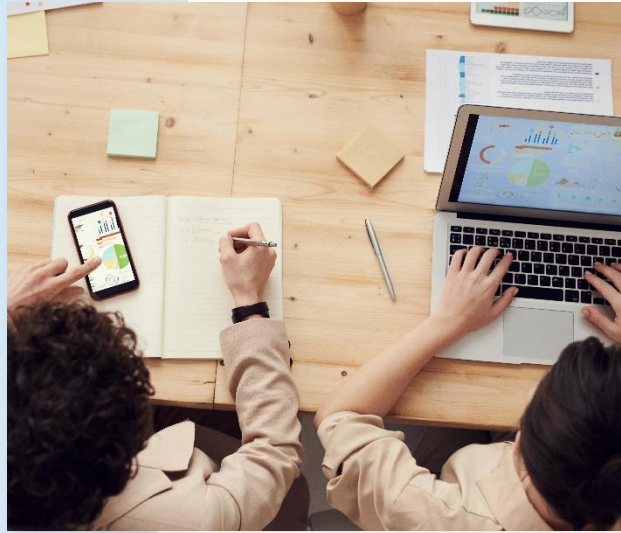
- 20 + years of ERP implementation experience with best practices.
- Team consists of only senior level implementation specialists.
- We focus on improving back-end operations for retail e-commerce companies.



## Our Vision

*We believe that the world's most successful businesses are shaped by a forward-thinking vision and underpinned by robust ERP solutions that help innovative leaders maximize their growth.*

80%



**Through 2026, 80% of companies will suffer significant value loss due to a failure to merge their digital supply chain with Enterprise Resource Planning**

Gartner predicts the future of supply chain

## Inventory Challenges Current State:

**Bridge represents, many disparate systems where creating manual work-arounds to keep inventory accurate and reliable.**

**DOES THIS FEEL LIKE YOUR INVENTORY CONTROL?**

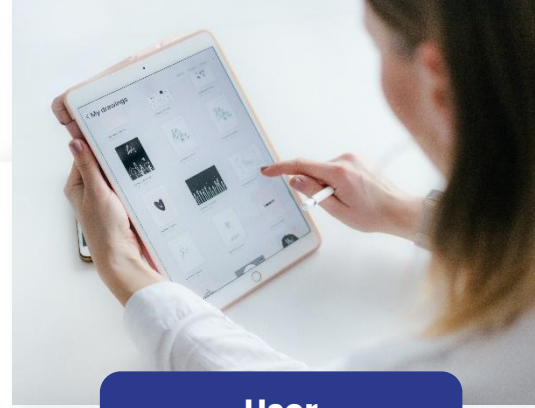




**Profitability**



**Fulfillment**



**User Experience**



**Scalability**

**Inventory Challenges**

**Encourage Continuous Improvement**



**Profitability**

- Profitability by SKU
- Velocity of Sales
- Complex COGS (Landed Costs)



**Fulfillment**

- Integrated 3PL
- Integrated Drop Shipping
- Complete Supply Chain View



**User Experience**

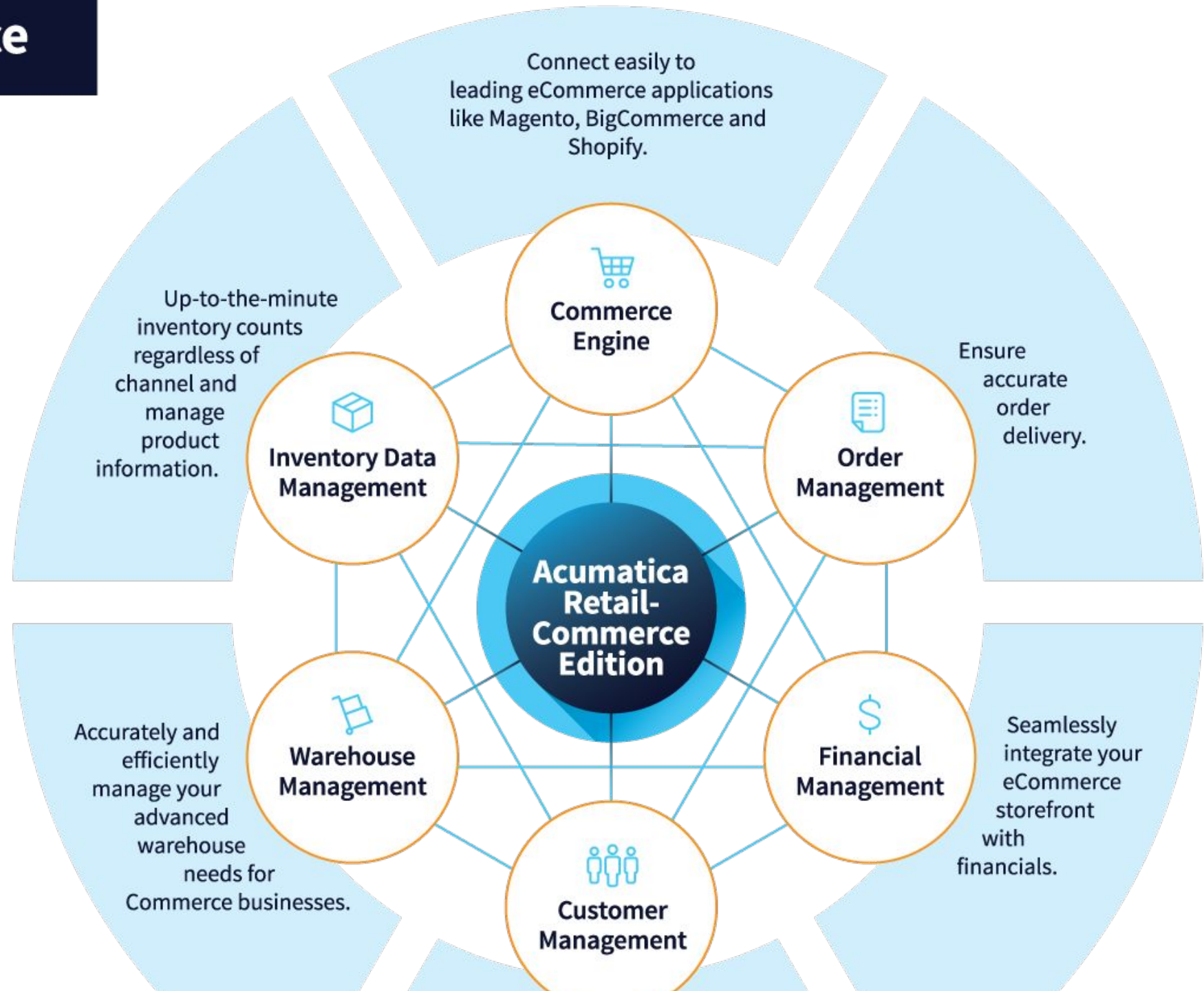
- Unified Processes
- Save Measurable Time Daily



**Scalability**

- Multiple Entities (Global/National)
- Quickly Grow from 1MM > 5MM

Attract and keep customers for life with Acumatica's Retail-Commerce Edition, an end-to-end eCommerce-enabled, mobile business management solution that readily integrates with your eCommerce web store.





# Thank You

**Let's continue the conversation**

Nirav Shah

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